

ANNUAL REPORT



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AllianceNepal

Alliance for Social Mobilization Pvt. Ltd.

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Alliance Nepal–Introduction

Alliance for Social Mobilization Pvt. Ltd. (**Alliance Nepal**) is the first ever private consulting firm to implement a development project for a bi-lateral donor in the history of Nepal. Since its establishment by four professional colleagues in 1997 A.D, it has accumulated ample experiences by serving in various thematic areas like NRM, HRD/ODIS, GESI, TVET and other sub-sectors.

Alliance Nepal's across the board expertise (cross cutting pillars) are: (i) Facilitation (ii) Training and, (iii) Research & Studies. Beside this, it delivers the consultancy services in producing Strategic and Periodical plan for projects and institutions.

Alliance Nepal (AN) is registered in Company Registrar Office, Government of Nepal with its registration number 22323/059-60 with VAT – 301607223. AN has affiliation with CTEVT for imparting the short-term vocational training courses in 26 occupational skills.

For Alliance Nepal (a pride to its Board Directors and the Staffs), the year 2017 was also full of exhilaration, enthusiasm, achievements and learning. This year too, the financial scenario was encouraging. In 2017, for implementation of Vocational Training, AN signed the contract with Employment Fund Secretariat/ HELVETAS Nepal. Though the contract with SABAL/USAID was signed in 15 November 2016, maximum numbers of training were implemented in 2017 which was challenging for achieving all targets. The pride is that we did.

AN also worked directly with USAID, Democracy and Governance Office (DGO), ILO, Ministry of Finance (Aid Coordination project with UNDP support), German Development Cooperation (GDC) through GIZ/Nepal, two GIZ projects i.e. INCLUDE and TPP and so on. Relatively, the year 2017 was full of tasks and made the staffs occupied with challenging and pragmatic outputs.

AN's outreach spreads to Kavre and Okhaldhunga in addition to its regional outlets. AN established new offices at Banepa and Milanchowk to have closer supervision and monitoring for Kavre and Okhaldhunga programs respectively. AN has 12 fulltime staffs, at present.

AN has been established with broader vision, mission, and specific objectives (given in the box) and is functional under its board of directors (see the website for details).

Alliance Nepal's Logo (re-flashing):

The logo of Alliance Nepal with four arms joining at the center is flanked by internationally known symbols of male and female in which the arrow's top part of the male symbol is slightly modified to symbolize positive discrimination for women. The presence of both sexes also signifies gender sensitivity in our programs and services. The four inter-connected arms mean (1) People, (2) National government and the governance system, (3) Donors, and (4) The organization (Alliance Nepal).

The salient features of the logo and its meaning to Alliance Nepal is its dedication and commitment to its inclusive quality services for its clients (People as well as GoN and Donors) through coordinated efforts, integrity and the better results.

Vision: *A trusted institution with professional ethics for development support.*

Mission: *Committed for an alliance among the allies-in-development.*

Objectives:

1. *To provide professional perfection to donors, clients, partners and our stakeholders through efficient services ultimately aimed for the poor and disadvantaged people.*
2. *To provide technical and management trainings for transformation.*
3. *To provide institutional development support to public, private and civil-society institutions.*
4. *To carry out professional action/research works.*
5. *To advocate for refined TVET systems and implement programs with some model technical institutes.*
6. *To manage socio-economic development projects and programs.*
7. *To apply appropriate strategies and approaches to uplift and sustain the image of Alliance Nepal.*

Major Project and Program:

Technical and Vocational Education and Training

1. **EVENT Project/ The World Bank:** AN implemented some programs for EVENT. The project's objective has been to increase the access of quality training programs by strengthening the technical and vocational education and training system in Nepal in order to fulfill the supply of skilled and employable labor.

In 2016, AN was awarded the program for 100 participants under EVENT's RBST 4th round to implement the vocational training after the evaluation of Technical and Financial Proposal but later due to budget limitation within the EVENT, the awarded number was reduced to 50 youths. AN signed the contract and had successfully implemented the training to 50 youths in Surkhet and Bardiya districts in Building Electrician and Brick Layer Mason trades. The final employment verification was conducted in 2017 and was found to be approximately 75 percent in aggregation.

2. **SABAL/ Save the Children/ USAID:** Alliance Nepal signed another contract on 15 Nov 2016 (the fourth contract in succession) to impart vocational training in Kavre and Okhaldhunga districts. The mandate was to implement 7-day Earthquake Resiliency (EQR) training to 737 crafts-persons and 52-day and/or 40-day mason training to 550 youth using CTEVT approved curriculum in Kavre. AN was also mandated to implement vocational training to 347 youths in the trades identified by labor market assessment in Okhaldhunga district. In order to be efficient and have continuous rapport with Sabal's cluster offices, AN opened two small offices in Banepa and Milan Chowk in Kavre and Okhaldhunga respectively. Seven staffs were deployed.



AN successfully implemented all (1287 VT in Kavre in EQR based mason training and 347 VT in Okhaldhunga in LMA based VT) achieving 100 percent target. The Skill Test results from NSTB has shown a successful scenario. The final verification of income/employment is on-going. Alliance Nepal is confident about its training quality and post training support in the fields. Hence, we expect good results by the end of the contractual obligations for the project – Sabal.

3. **Employment Fund/ Helvetas Nepal (DFID):** Alliance Nepal was awarded to implement the Reconstruction Skill Training to the 350 youths in Kavre by the EF. Among them 300 were in mason (actually reconstruction of houses for earthquake affected families) and 50 in Construction carpentry. All VT were in remotest VDCs in Kavre i.e. Banakhu, Ghartichhap, Gokule and Dandagaun (they are referred as Danda-pari). All programs (100% target) were completed and field verification for employment and income is on-going. At the end of the training period, 60 houses were built based on the earthquake resilient technology. We also expect to see more than 60 houses completed by the end of the training cycle including post training phase. The skill test was also successfully completed. A new approach was introduced for practical parts of the training - 300 trainees in the four DVCs were divided into 30 batches of 10 trainees each. Each group was guided by a Lead and an Assistant trainer. Two persons were selected (among the 10) to construct the house and was provided with NCRs. 25,000.00 worth of support to each. It yielded some good results – two houses per batch. Nevertheless, employment of the women masons is still relatively difficult in such remote areas including the income they make.



Trainings/workshops and facilitation support

1. GIZ TPP – Review/Planning Workshop

AN supported Trade Promotion Program (TPP) of GIZ in assessing the context and defining project activities for the remaining period of the project. After some consultative discussions, a workshop was also designed to have in-depth discussions and arriving at some consensus. The workshop was held at Hotel Himalaya and was found successful in defining the future of the project. It was held in March, 2017.



2. GIZ/ RAS –Team Building workshop

AN conducted Team-Building workshop for the staffs (team) of the GIZ employees working in Revenue Administration Support (RAS) project. The dynamics of the workshop was lively and constructive considering the small size of the staffs their openness and commitment. Many aspects of Team Management were discussed and a plan to enhance the team further was also created. It was an over-night (2 days) event held at Haitian Resort in April 2017.



3. GIZ/Nepal - Scoping Study

Alliance Nepal was commissioned by GIZ/Nepal to carry out a Scoping study on potentials for German Development Cooperation's (GDC) engagement in the field of Technical and Vocational Education and Training in Nepal. It successfully completed the assignment and submitted its final report well on time. The team also visited Nepalgunj and Biratnagar to collect pertinent qualitative data and information. A core team in GIZ was formed to meet intermittently and support the study process. The major expectation of GDC/ GIZ has been to identify space to intervene in its priority areas such as Health, Energy and Economic Development and incorporating TVET interventions in their programs. The study could provide some tangible recommendations in these areas. Hence, the scoping has been done pragmatically under bilaterally negotiated priority areas.



4. DIPD-Logistic and Technical Service for Multiparty Orientation Program for Potential Women Candidates

AN provided management support to Danish Institute for Parties and Democracy (DIPD) as per the contract signed on 05 April, 2017. AN facilitated implementation of training programs that was measured important considering the upcoming local election. Organizing the curriculum, travel, logistics, selection of resource persons, payment of the remuneration etc. were some of the supports provided by AN. These were multiparty orientation programmes for potential women candidates in seven districts namely Palpa, Syanjha, Bajhang, Kalikot, Panchthar, Nuwakot and Bara over the period of 2 months. The programs were completed successfully through the resource persons contracted by DIPD.

5. ILO 5-years Decent Work Country Program Workshop

AN facilitated discussions, in-house debates, dialogue with the experts and also facilitated three different workshops for ILO on its 5-year Decent Work Country Program (DWCP) for 2018 to 2022. Two workshops were held in Soaltee Hotel, Kathmandu on 30 and 31st August 2017. The outputs from the two workshops were consolidated and presented on the Constituents' workshop held on 1st September 2017 at Gokarna. Representatives from the GoN, Employers and Employees provided their feedback and consensus on the final product of the DWCP with appropriate suggestions.



6.

7. USAID Intra-Office Team Building workshop

AN facilitated an "Intra-office Team Building Workshop for REFLECTION and inputs to STRATEGIC PLANNING" for the USAID - Democracy and Governance Office (DGO). It was participated by all DGO staff including the Director; Ms. Meg Nalboat at Sambala Resort on 22 September, 2017. She initiated the workshop with her presentation on DRG dynamics in Nepal from 2012 to 2017. That reflection set a basis for the team to move on and decide on its priorities, strategic directions and programmatic approaches. As a team, they also decided certain mechanism to collaborate within the office (team) members.



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8. MOF/GOV-Aid Literacy Training

Dr. Binod Bhatta, one of the Board Directors of AN, led a team of resource persons to impart training on Aid-Literacy to GoN nominated participants in several districts (i.e Nepalgunj, Dhangadi, Dhulikhel, Biratnagar, Pokhara, Janakpur and Surkhet) under a contract with Ministry of Finance. Logistics and related supports were provided by Alliance Nepal.



Regular Activites of Alliance Nepal:

New Members (Appointment):

Alliance Nepal welcomed Mr. Sujan Sapkota as new member in the position of Senior Field Officer and Mr. Pramod Kumar Shahi as Technical Supervisor for TVET related programs in Kavre for Sabal and EF. AN also hired many Lead and Assistant trainers in different occupational skills for the training in Kavre and Okhaldhunga districts.

Board and Staff Meetings:

Alliance Nepal is governed by six board members who meet formally two times a year but often whenever the needs arise. They discuss on the issues concerning the activities, achievements, strategies for the organizational growth and so on. The BoD also provides suggestions to the Management in resolving the complexities, as need be.

The presence of the professional board of directors is making AN strong in its diverse backgrounds and thematic expertise. The diverse expertise, operational modalities and its integrity are the pillars of Alliance Nepal. The individual Directors undertake and manage certain programs as well as play their roles as the back-stoppers. Mr. Dev Bir Basnyet is the officiating Chairperson of the Board and Managing Director for its day-to-day administration and program management.

Alliance Nepal staffs meet every fortnight to review the regular activities and progress. They also discuss issues, if any and possible opportunities. The staffs also discuss on monitoring of the on-going programs, staff mobility, field activities, financial matters and possible new ventures or Letter of Intent (LOI) calls by various donor agencies

Monitoring & Evaluation:

The monitoring is usually conducted by group of experts within the AN team to evaluate the quality of programs that are implemented under the contracts with different donors. The designated staff follow the monitoring procedures developed by AN for effective M&E process and procedures. The reports are always reviewed and the feedbacks of staffs are also taken into consideration for building effective strategies for programs in the future.

Some mementos at a glance



BUDGET AND TAX SCENARIO:

Alliance Nepal conducts financial audit every year and pays tax as per GoN rules. The annual turnover of the year 2017 is highlighted below (it is budget-based turnover). The external audit for the FY 2073/074 (2016/2017) has been completed:

#	Sector/major components	Budget (NPR)
A - HRD/ID and Facilitation		
1	Team Building Workshop for RAS - GIZ (facilitation support)	186,200.00
2	Review and re-planning Workshops – GIZ/ TPP (facilitation support)	297,920.00
3	Scoping Study on Technical and Vocational Education and Training in Nepal – GDC/ GIZ	2,413,900.00
4	Logistic and Technical support for Multiparty Orientation Program for Potential Women Candidates for two local elections - DIPD	3,229,700.00
5	Development of DWCP: 2018-2022 for ILO (facilitation support)	805,410.00
6	Intra-Office Team Building workshop for Reflection and Inputs to Strategic Planning – USAID : Democracy and Governance Office (facilitation support)	218,400.00
7	Effective Development Financing and Coordination Project – MOF/ GON (training support)	2,611,430.00
Total		9,762,960.00
B - Technical Education and Vocational Training (contract signed in 2016 and completed in 2017)		
8	Employment Fund Secretariat / Helvetas Swiss Intercooperation (DFID funded)	15,857,800.00
9	SABAL Project/ Save the Children/ USAID - Continuing from last year	45,899,226.00
Total		61,757,026.00
TOTAL of the PROGRAM BUDGET		NCRs. 71,519,986.00

TAX: In the fiscal year 2073-74, Alliance Nepal paid a total of NCRs. 6,686,346.94 in taxes. They were in the form of institutional tax amounting to NPRs. 931,232.00; VAT NPRs. 5,159,758.22 and TDS amounting to NPRs. 595,356.72. Having completed the external audit, Alliance Nepal submitted the documents including all dues and has received the tax clearance certificate from Inland Revenue Department, Lalitpur Office, GoN.