

Annual Report

2015



Alliance Nepal

Alliance for Social Mobilization (P.) Ltd.

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Alliance Nepal – An Intro

Alliance for Social Mobilization Pvt. Ltd. (in short **Alliance Nepal**), is the first ever private consulting firm to implement a development project for a bi-lateral donor in Nepalese history. It was founded in 1997 by a team of four professionals. Since its inception, it has accumulated ample experiences by serving in various thematic sectors like NRM, HRD/ODIS, GESI, TVET and several other sub-sectors. It's across the board expertise (cross cutting pillars) are: (i) Facilitation (ii) Training and, (iii) Survey, Research & Studies. It is registered in Company Registrar Office, Government of Nepal with the number 22323/059-60 and PAN/VAT no. 301607223. Its annual turnover was slightly more than 37.5 million in 2014.

As an innovative and learning organization, this year has also been a year of excitements, enthusiasm, achievements, and learning. Despite the country was hit by destructive earthquake in the April, Alliance Nepal had reasonably a productive year. The programs such as EVENT round III (vocational trainings to 340 youths from Midwest and 100 in western regions) was implemented successfully. Also, we are recently been shortlisted for the EVENT round IV program award. Similarly, we were also in the USAID funded 5-year program entitled 'Community Resilience Program (SABAL) in which Alliance Nepal has been made responsible for employment and enterprise development component as one of the 10 consortium partners. However, due to some technical constrains Alliance Nepal turned its consortium partnership into a program delivery partner. Training of (Mason) Trainers (TOT) to 36 trainers from six districts and vocational trainings for 300 youths in Okhaldhunga, Khotang, and Makwanpur are being implemented currently.

Alliance Nepal

Vision : *A trusted institution with professional ethics for development support.*

Mission : *Committed for an alliance among the allies-in-development.*

Objectives:

1. *To provide professional perfection to donors, clients, partners and our stakeholders through efficient services ultimately aimed for the poor and disadvantaged people*
2. *To provide technical and management trainings for transformation*
3. *To provide institutional development support to public, private and civil-society institutions*
4. *To carry out professional action/research works*
5. *To advocate for refined TVET systems and implement programmes with some model technical institutes*
6. *To manage socio-economic development projects and programs*
7. *To apply appropriate strategies and approaches to uplift and sustain the image of Alliance Nepal.*

Board of Directors:

Two board directors, Dr. Biswa Nath Tiwari and Dr. Bharat Mani Devkota resigned from the board due to technical constraints (possible conflict of interest). Alliance Nepal feels a loss but thank them for their immense support to the institution. Meanwhile, Mr. Ram Risal (ex Helvetas expat) has joined us as a board director from April 2015.

Alliance Nepal's Logo (re-flashing):

The logo of alliance Nepal with four arms joint at the centre is flanked by internationally known symbols of male and female in which the arrow top of the male symbol is slightly modified to symbolize positive discrimination towards female. The presence of both sexes also signifies gender sensitivity in our programs and services. The four inter-connected arms mean (1) People, (2) National government and the governance system, (3) Donors, and (4) The organization (Alliance Nepal) itself.

The salient features of the logo and its meaning to Alliance Nepal is its dedication and commitment to its quality services for its clients (People as well as GoN and Donors) through coordinated efforts and for better results. Integrity is its feather on the hat. We meaningfully honor the alliance for any development initiatives.

Major Projects and Programs:

TVET

1. **CRP SABAL - SABAL (2014-2019):** Alliance Nepal was among the consortium partners for USAID funded 5 years project. However, due to some technical constrains Alliance Nepal withdrew from the consortium partnership and now working as an implementing partner since September, 2015.

2. **CRP SABAL -** Alliance Nepal was awarded a contract by SABAL to provide vocational training on 4 trades (Mason, Plumbing, Carpentry and Building Electrician) to 300 youths in 3 SABAL districts (Makwanpur, Okhaldhunga and Khotang) of central and eastern regions of Nepal. The vocational training programs have started in all districts and will be completed by April/May of 2016. As per the mandate, all training graduates will be placed in gainful occupation after the training for self/wages employment. Prior to implement the vocational training, a customized ToT on Mason-Earthquake Resilient Building Technology (ERBT) program was conducted successfully in Hetauda from 22 to 26 November 2015.



3. **EVENT Project –** EVENT program's objective is to expand the supply of skilled and employable labor by increasing access to quality training programs by strengthening the technical and vocational education and training system in Nepal. Alliance Nepal implemented Result-Based Skills Training (RBST) and ensured employment services to 469 youths in various trades. They were implemented under RBST Program in Western Region of Nepal in the year of 2012-2013. About 84% employment rate was achieved by next 6 months after completion of the training.



In 2014, Alliance Nepal implemented RBST to 340 youths for 3rd Round in Mid-west Region of Nepal (Banke, Bardiya and Dang). The employment verification process is ongoing. In 2015, Alliance Nepal is again awarded to implement skills training to additional 100 women in Western Region of Nepal. The vocational training on Building Electricians was implemented in Rupandehi and Palpa. The verification process for this is also ongoing.

EVENT 4th round proposal was called in December 2015 and Alliance Nepal has submitted the RMA reports for Bardiya, Surkhet and Salyan districts and final selection is yet to be decided.

<p style="text-align: center;">ID/ HRD</p>	<p>4. Alliance Nepal supported Madan Bhandari Memorial Academy Nepal (Vocational Training institution in the Eastern part of Nepal) for its Institutional Development initiatives. The photo was taken during the formative review session - and making up for the future of the MBMAN on 2nd Feb, 2014 at Biratnagar. This support has been on-going since many years without profit in mind.</p> <p>5. Alliance Nepal supported in designing a national level Capacity Development Strategy for LGCDP (multi-donors) project along with a 5 member team with a Nepali Team Leader assisted by three international experts. The strategy had been approved and now being implemented. It was a 5 month assignment from October 2014 to March 2015. The mission was headed by a Nepali Team Leader. Alliance Nepal deployed its expert in the institutional development parts of the assignment.</p> <p>6. Alliance Nepal deployed a consultant to support PAHAL/MercyCorps to review and revise Position Descriptions (PDs) of 29 PAHAL program staff (central level and field) for around one and half months in September and October 2015. In this assignment, Alliance Nepal also supported to revise/finalize organogram and salary structure of PAHAL.</p> <p>7. Review and design of a new phase of Revenue Administration Support (RAS), project for Inland Revenue Department - GoN. The objective of the project is to increase the self-financing capacity of the Nepalese state for economic and social programs through a broadened tax net and the improved exhaustion of the tax potential. Final report was submitted to extend the project till December 2016.</p> <p>8. Capacity and Institutional development support for RAP3 – Alliance Nepal is one of the five delivery partners of Rural Access Program (RAP3) for output-based services. Among the implementing partners of Alliance Nepal, there are Winrock International, Helvetas Swiss Intercooperation, Practical Action, and Youth Innovations. RAP3 is operating in fourteen districts of Hill Region on Nepal (Achham, Bajura, Dailekh, Doti, Humla, Jumla, Kalikot, Mugu, Dadeldhura, Jhapa, Morang, Parbat, Sankhuwasabha, and Sindhupalchowk). In this program, Alliance Nepal is mandated to provide its professional services for the Capacity and Institutional development and Skills Training component of RAP3. In the year 2015, Session Plans for Socio Economic Development Manual was prepared and was disseminated to district based professionals of RAP3. The 5-day training event for dissemination was held at Nepalgunj in January 2015.</p>	 <p style="text-align: center;"><i>Appreciation from MBMAN during ID Support</i></p>  <p style="text-align: center;"><i>During Consultation Meeting</i></p>
<p style="text-align: center;">Strategic and Periodic Planning</p>	<p>9. Supported in designing and developing a Strategic Plan of Social Development Research Centre (SDRC), Gaidakot. The program was facilitated for two days and the outcome was successfully achieved. The workshop was conducted in Chitwan, Sauraha in September 2015.</p> <p>10. Support for the development of the Strategic Plan of KOSHISH, Khumaltar, was provided for about 1.5 months in Nov/Dec 2015. The assignment was awarded to Alliance Nepal to design and develop 5-year strategic plan of KOSHISH with programmatic hints for resource mobilization. The assignment was completed on time.</p>	

Trainings & Facilitations	<p>11. 2-day International facilitation workshop for Cardno/UK to initiate a regional research project on Community Access Program (ASCAP). The program was funded by UKaid and was completed in January 2015.</p> <p>12. Facilitation on planning workshop on Public, Private and Cooperative Sector for GiZ-include, at Park Village Resort and Bharatpur Garden Resort on 6th, 7th and 9th January 2015.</p> <p>13. Facilitation on planning workshop on Trade Promotion Programme (TPP) for GiZ-include, Gokarna Forest Resort on 5th, and 6th February, 2015.</p> <p>14. Conducted 2-days training on 'Aid Literacy' in Pokhara from 27 to 28 December, 2015. Altogether 31 government officials participated in the training. The program was conducted under 'Developing Capacities for Effective Aid Management Project' for the Ministry of Finance (MoF) with the financial support of UNDP.</p>	 
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Regular Activities of Alliance Nepal:

Study and Research:

Alliance Nepal, as an innovative and learning organization, emphasizes on continued professional growth through capacity building of its staff and provides support for further career development. It provides ample opportunities for staff to plan for self-development through study, research, coaching, mentoring and guidance by seniors in varied areas and sub-areas viz. organizational and institutional development, human resource management, organizational strategy development, training, facilitation and professional documentation and writing. In addition, it has also been providing equal opportunities for training to its staff in-country and abroad in the past.

Board and Staff Meetings:

Alliance Nepal, governed and directed by a pool of six board members, gather to discuss issues pertaining to activities undertaken, achievements/results, strategies for organizational growth and development, problems faced by the organization and solutions to resolve them. There were four formally organized Board meetings besides some informal gatherings. The presence of experts in the board with varied backgrounds, as mentioned above, is the beauty and strength of Alliance Nepal.

Alliance Nepal staffs gather for meeting every fortnightly to review the regular activities and progress; also to discuss on new possible issues/ventures.

Budget Outlook:

Alliance Nepal conducts financial audit every year and pays tax as per the rule of the Government of Nepal. The annual turnover of the year 2015 is highlighted below (it is budget-based turnover and to be audited yet):

#	Sector/major components	Budget (NPR)
Natural Resource Management		
1	Multi Stakeholder Forestry Program (MSFP), Baglung	282,500.00
NRM Total		282,500.00
Organizational Development and Institutional Strengthening (ODIS)/HRD/ID		
2	GIZ/ CDLB- Project Appraisal + new phase design	605,802.00
3	GIZ/ RAS - Review and design of a new phase of Revenue Administration Support	406,120.00
4	Social Development & Research Centre (SDRC)	40,680.00
5	Danish Institute for Parties and Democracy (DIPD) : Management support	10,869.50
6	LI-BIRD	215,604.00
7	KOSHISH - Design and Develop of 5 years Strategic Plan	370,000.00
8	USAID/ PAHAL for support in reviewing and revising	39,100.00
ODIS/HRD/ID Total		1,688,175.50
Technical Education and Vocational Training (TEVT)		
9	USAID Funded SABAL project implemented by Save the Children (including ToT)	6,623,039.00
10	Helvetas Nepal - Employment Fund Secretariat	4,530,088.00
11	Enhance Vocational Education & Training Project (EVENT)	12,682,854.00
TEVT Total		23,835,981.00
Training and Facilitation		
12	UNDP/Ministry of Finance - Aid Literacy Training	495,000.00
13	Cardno/UK - to initiate a regional research project on Community Access Program (ASCAP)	216,380.00
14	GIZ/ INCLUDE - Operational Plan (3 Workshops)	359,900.00
15	GIZ – Trade Promotion Program Annual Planning workshop	160,160.00
Training and Facilitation Total		1,231,440.00
GRAND TOTAL		27,038,096.50

NOTE: In the fiscal year 2071-72, Alliance Nepal paid institutional tax amounting to NP Rs. 820,402/- and VAT 4,931,191/- to the Government of Nepal (GoN). These amounts are excluding the TDS from individuals against their income.

Summary of Turnover

#	Major Components	Amount (NRS)	%
1	NRM	282,500.00.00	1%
2	ODIS/HRD	1,688,175.50	6%
3	TVET	23,835,981.00	88%
4	Training and Facilitation	1,231,440.00	5%
		27,038,096.50	100%

