

ANNUAL REPORT: 2014

Together we are growing....



Alliance Nepal

Alliance for Social Mobilization (P.) Ltd.

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Alliance Nepal – An Intro

Alliance for Social Mobilization Pvt. Ltd. (in short - **Alliance Nepal**), is the first ever private consulting firm to implement a development project for a bi-lateral donor in the history of Nepalese development initiatives. It was founded in 1997 by a team of four professionals. Since its inception, it has accumulated ample experiences by serving in various thematic sectors like NRM, HRD/ODIS, GESI, TVET and several other sectors and sub-sectors. Alliance Nepal's across the board expertise (cross cutting pillars) are: (i) Facilitation (ii) Training and, (iii) Survey, Research & Studies. We are registered in Company Registrar Office, Government of Nepal with its registration number 22323/059-60 with PAN/VAT - 301607223. Its annual turnover was slightly more than 37.5 million in 2014.

The year 2014 has been an exciting and a very busy year in terms of exploring and managing a few ambitious ventures sizeable enough to shape the future of the Alliance Nepal. The S-O-N project of a world famous Clark shoes company approached Alliance Nepal through Mitra Samaj to explore the possibility of shoe manufacturing and exporting the world-class shoes in the international market. Soul of Nepal (S-O-N), inspired by philanthropic motive, has an aim to support orphan children and the trafficked and sexually exploited women. Alliance Nepal provided its expertise in assessing possibilities for such a social motive from a commercial venture.

As an innovative and learning organization, this year has also been a year of excitements, enthusiasm, achievements, and learning for the organization as well as staff. Financially too, 2014 was a fruitful year. Similarly, the review of DIPD program JOMPOPS, implementation of Employment Fund I & II round, EVENT III round and the conclusion of the EPSP projects have also been the key achievements of the year. Alliance Nepal also became an implementation partner of UKaid funded Rural Access Program (RAP3) in consortium with the Helvetas, Practical Action, Winrock, and Young Innovation in the area of capacity building and institutional development. USAID funded 5-year program entitled 'Community Resilience Program (SABAL)' is also a pride-pointer in 2014 in which Alliance Nepal is responsible for employment and enterprise development component.

Its outreach spreads throughout Nepal with a field office in each development region. The organization has been established with broader vision, mission, and specific objectives (given in the box) and is functional under its board of directors (see the website for the list of board of directors). Alliance Nepal always welcomes cooperation and joint-ventures from interested individuals, organizations, and entities in the areas of similar expertise for mutual professional growth and collective gains ultimately aiming to contribute to the development of Nepalese people.

Alliance Nepal's Logo (re-flashing):

The logo of alliance Nepal with four arms joint at the centre is flanked by internationally known symbols of male and female in which the arrow top of the male symbol is slightly modified to symbolize positive discrimination towards female. The presence of both sexes also signifies gender sensitivity in our programs and services. The four interconnected arms mean 1. People, 2. National government and the governance system, 3. Donors, and 4. Alliance Nepal.

The salient features of the logo and its meaning to Alliance Nepal is its dedication and commitment to its quality services for its clients (People as well as GoN and donors) through coordinated efforts and for better results.

Alliance Nepal




Vision : A trusted institution with professional ethics for development support.

Mission : Committed for an alliance among the allies-in-development.

Objectives:

1. To provide professional perfection to donors, clients, partners and our stakeholders through efficient services ultimately aimed for the poor and disadvantaged people
2. To provide technical and management trainings for transformation
3. To provide institutional development support to public, private and civil-society institutions
4. To carry out professional action/research works
5. To advocate for refined TVET systems and implement programmes with some model technical institutes
6. To manage socio-economic development projects and programs
7. To apply appropriate strategies and approaches to uplift and sustain the image of Alliance Nepal

Major Programs and Projects

Component	Major Programs and Projects	
TVET	<p>1. Emergency Peace Support Project (EPSP) was a \$50 million project funded by MoPR/WB/IDA. Alliance Nepal was mandated to provide skill training to eligible 600 conflict-affected people (youth and adults) from Kanchanpur, Kapilbastu, Rupandehi, Dhanusha, Okhaldhunga, Morang and Jhapa districts and linking them to employment (self and wages). It was successfully implemented with an average of 62% employment rate after its completion.</p>	 <p><i>Participants during Carpentry Training</i></p>
	<p>2. Enhanced Vocational Education and Training-EVENT is a project of US\$ 60.9 million funded by World Bank and GoN and being implemented by Ministry of Education. EVENT expects to provide vocational training to 75000 youth from poor and disabled from dalit-janjatis, female and marginalized community people. Alliance Nepal implemented skill-based training to 200 unemployed youths in Sunsari district and 300 unemployed youths in Nawalparasi and Rupandehi districts. Additionally, 340 youths have already been trained in Banke, Bardiya and Dang district and waiting for employment verification result. We expect to see the link of the trained youth in employment to an average rate of at least 75% employment.</p>	 <p><i>During Building Electrician Training</i></p>
	<p>3. Employment Fund project - EF/Helvetas/SDC/DFID/WB. We provided vocational training to 720 youths from west to east of Nepal. They were mostly in the construction trade. We expect to attain the employment rate of at least 72% by the completion of field verification. Alliance Nepal has trained 4023 youths nationwide from 2009 to 2013 under the support of EF. Nevertheless, EF will be coming to an end by June 2015.</p>	 <p><i>Participants during Cook Training</i></p>
	<p>4. Community Resilience Program (CRP) - SABAL funded by USAID Food for Peace from Dec 2014 - July 2019. Alliance Nepal is one of the Implementing partners to manage Employment and Enterprise Component. This includes overall responsibility of Labor Market Study, Curriculum Development, Vocational Training, Enterprise Development, Counselling, Life Skill, including psycho/social support to Safe Migration and Employment. Five full-time staff/experts will be deployed by Alliance Nepal for five years. The project is being implemented in 6 districts of Central and Eastern hills benefiting. The component target is approximately 11200 youths by 5 years of project duration. Vocational training alone is targeted for slightly over 4000 youth. The project has been initiated and will go on for next 5 years.</p>	

5. Institutional Development Plan of LDTA

funded by GIZ. The duration of this assignment was from June, 2013 till Feb 2014. The assignment included the review of LDTA documents, 15 in-house consultation meetings, and a 3 day residential workshop. Approx. Six months of assignment was concluded after submitting the ID plan along with HR plan (scenario) to the LDTA chief. There were number of meetings held between the Secretary, joint Secretaries, and other related officers in Ministry of Federal Affairs and Local Development. Professionally designed revamping was felt necessary to let the LDTA operate to in meeting the needs of the nation.



WS to revalidate ID plan of LDTA at Nagarkot

6. Rural Access Program (RAP3) is functional in 14 districts funded by UKaid and GoN. The line agency for implementation is DoLIDAR. The project is designed from 2013 to Sept. 2017. Alliance Nepal is involved in the Capacity Building and Institutional Development component of the project in its 7 core and 7 pilot districts. RAP3 is a successive project of its previous RAP1 and RAP2 projects. Alliance Nepal signed a contract to develop session plans of the Socio-Economic Development (SED) training manual which will be presented in a training course at Nepalgunj in January 2015.

7. Review of DIPD program - JOMPOPS was funded by Danish Institute for Parties and Democracy. The assignment was to review the institutional development initiatives supported by the project. Joint Mechanism for Politics and Parties (JOMPOPS) has been designed as an unconventional project which is being governed by two political leaders from six major political parties (selection threshold – votes received by these parties in the first CA election). The assignment was carried out in Mar-Apr 2014. It was successfully completed and the final product (review report) was handed over to the DIPD Chief from Denmark. Alliance Nepal has been proud and was able to extend its expert-opinion to the six major political parties towards their institutional development commitment and initiatives.



JOMPOPS program review presentation & Validation at Lazimpat

8. Management Support to DIPD (under annual framework contract) funded by DIPD from April 2014. The service includes Alliance Nepal providing management support to the DIPD secretariat in managing the contract and deployment of the consultants including payment of their remunerations and managing the taxes.

<p>Project Design & Implementation</p>	<p>9. IFAD was designing a project 'Rural Enterprise and Remittance Program' in 16 districts from July 2015. Alliance Nepal provided its consultancy services in January 2014 and August 2014 for (1) appraisal of the project and (2) finalizing the project design respectively (in two slots). The two missions of the 7-year project were carried out successfully. The project has 16 districts under 3 clusters. It was known that final negotiation has been completed and the project will take off on time meaning July 2015. It is a 7 year project till 2021.</p> <p>10. Multi-Stakeholder Forestry Program (MSFP) piloting Forest Based Enterprises funded by Finland, UK, Switzerland and GoN from 2013 -2015. With Li-Bird as a lead partner, Alliance Nepal is a partner in implementing programs in Parbat, Myagdi and Baglung districts. Program's one of the key aims has been to establish/strengthen Medicinal and Aromatic Plants (MAPs) and Non-Timber Forestry Products (NTFPs), creating producer's networks to facilitate and negotiate with private sector, LFG and farmers to promote forest based enterprises. The program is ongoing fine.</p>
<p>Survey & Study</p>	<p>11. Alliance Nepal conducted a study on 'Identify the MAPs/NTFPs species of importance to be integrated in home gardens'. It was funded by Finland/SDC and DFID and was carried out in Aug. 2014.</p>
<p>Strategic & Periodic Planning</p>	<p>12. LGCDP gave an assignment to Alliance Nepal to develop a national level strategy on "Capacity Development". LGCDP is a multi-donor project dedicated to uplift competencies and the system for providing governance related services to the people. The assignment was to look into appropriate strategies to develop capacity of the people (demand side) and service providers (at governments' level – supply side). It was a 5 month assignment from June to Nov. 2014 and headed by a Nepali Team Leader and assisted by three international experts. Alliance Nepal supported in the institutional linkage and human resource development parts of the assignment. The strategy has been approved and being implemented.</p>
<p>Training and Facilitation</p>	<p>13. Alliance Nepal designed and conducted 5 Days ToT (Training of Trainers) on 'Adaptation to Change Including Climate Change Issues' to Nepali professionals as well as international participants from Pakistan, Bhutan, Bangladesh, Myanmar, and Nepal in two different batches. The project was funded by EU/ICIMOD from June 2013 to Jan. 2014. There were 22 Nepali professionals in the first batch and 20 in the international batch in January 2014. Both programs were highly commended. A ToT manual is upcoming.</p> <div data-bbox="987 1058 1412 1339" data-label="Image"> </div> <p><i>ToT International team at Country Villa Hotel, Nagarkot</i></p> <p>14. Facilitation support to review SAHAMATI's Strategic Plan that was developed 3 years ago with our support too. It was carried out on 25 March 2014 at Chitwan.</p> <p>15. Two-day training on "Negotiation Skills" to GoN Bureaucrats funded by MoFALD/UNDP/ Denmark Government/ DFID under the on-going project "Developing Capacity for Effective Aid Management and Coordination" which is being implemented under the Long Term Agreement (LTA) arrangement. Four programs were held at Dhangadi, Pokhara, Kathmandu and Biratnagar in different timing.</p> <p>16. Two-day training on "Project Cycle Management" were provided to high level government officials in Dhangadi, Pokhara, Kathmandu and Biratnagar in different timing. The program was funded by by MoFALD/UNDP/ Denmark Government/ DFID under the on-going project "Developing Capacity for Effective Aid Management and Coordination." Alliance Nepal has a Long Term Agreement (LTA) arrangement with the project.</p>

17. Facilitation of one-day **planning workshop for GIZ-INCLUDE** project to support MAPs Project in its 18-month planning. The workshop was held in July in Himalayan Hotel.

18. 5-day ToT on “**Enterprises and Business Plan Development to Project staff of WWS** under the project of “Empower vulnerable women from Humla and Mugu districts” in Sept. 2014. The project was funded by Mission East (INGO) and coordinated by a local NGO. Trainers were deployed by Alliance Nepal and final report submitted. This has been a pride pointer for us for being able to assist the needy people in such a topography. We wish to see some good results surfacing.



GIZ workshop facilitation!

Success Stories:

Vocational training programs conducted by Alliance Nepal have not only imparted skills, knowledge to its beneficiaries but have also transformed the living-spirit of the people significantly. We could support uplifting the living standard. Here are a few stories told by the training graduates:

The Story of a Disabled Orphan: Chhabi Lal Chaudhary

“I was born in a Kamaiya family and due to poverty I had to quit my study in class nine. Being born disabled and orphaned at a very small age, it was extremely unbearable for me to quit my study. So, from my early age, I had to take responsibility of my family. It was difficult to survive without any source of income. So, I decided to work for the ice cube making factory. I always had a feeling and desire that I could do something more of my own. Luckily one day, I came to know that Helvetas/Alliance Nepal was organizing a training program on ‘Tailoring’ for the people like me. I got enrolled for the tailoring training. I participated in the 3 months tailoring training and also I was lucky to have a sewing machine after the training. My life has been transformed since then. Now I earn between 700-1000 a day. I have also involved my wife in my business. I train others on tailoring as well. I am so much grateful to Helvetas and Alliance Nepal for the training for transforming my life into a right vocational path.”



The Story of Ishwor Das

"First of all, I wish to thank and express my sincere gratitude to Employment Fund and Alliance Nepal for giving the training on 'mobile repairing and enabling me to establish my own business. - Ishwar Das

Around seven months ago, Mr. Ishwor Das attended a 3-month training program on 'Mobile Repairing (level 2)' jointly organized by Alliance Nepal and Eastern Polytechnic Training Institute, Dharan with the financial support of Employment Fund. Hardworking, sincere and regular trainee, Ishwor Das completed the 3-month training successfully. After the training, Mr. Das, with the financial support from his relatives, established his own enterprise (a shop) named Drona Mobile Repair Centre at Bargachhi – 8, Dharan Municipality. He invested altogether 2.5 lakh rupees on his enterprise and now he is earning around 30,000 rupees a month. Not only that, he has employed a person and has paid 3000 rupees a month.



Mr. Ishwar Das in his shop

Regular Activities of Alliance Nepal

Study and Research

Alliance Nepal, as an innovative and learning organization, emphasizes on continued professional growth through capacity building of its staff and provides supports for further career development. It provides ample opportunities for staff to plan for self-development through study, research, coaching, mentoring and guidance by a pool of directors in varied areas and sub-areas viz. organizational and institutional development, human resource management, organizational strategy development, training, facilitation and professional documentation and writing. In addition, it also provides training opportunities to its staff in-country and abroad (photo on the right).

Similarly, Alliance Nepal gets engaged in micro and meso level research. In the year 2014, Alliance Nepal conducted a feasibility study for establishing Clark Shoe production in Nepal in coordination (photo on the left). The findings are yet to be transformed into project design and planning.



Left: Alliance Nepal initiated research for Shoe project (SON)/ Right: Alliance staff Binod Shrestha during the cultural programme in 1 month long 'Community Driven Development Training' at Warrangal, Hyderabad, India.

Board and Staff Meetings

Alliance Nepal, governed and directed by a pool of seven board members, gather often to discuss issues pertaining to activities undertaken, achievements/results, strategies for organizational growth and development, problems faced by the organization and solutions to resolve them. The presence of experts in the board with varied backgrounds, as mentioned above, is the beauty and strength of Alliance Nepal.

Alliance Nepal staffs gather for meeting every fortnightly to review the regular activities and progress; also to discuss on new possible issues/ventures.

Retreat and Recreation

Alliance Nepal organizes staff retreat out of the office every year for open sharing of ideas/concerns and at the same time 'entertainment'. It believes that staff motivation is one of the key factors in the success of an organization. Staff members in such retreats enjoy in friendly environment and discuss the issues and concerns for organizational growth. They also provide constructive feedback for further improvement.



Left: Staff futsal/ Right: Staff Enjoying Retreat at Balthali

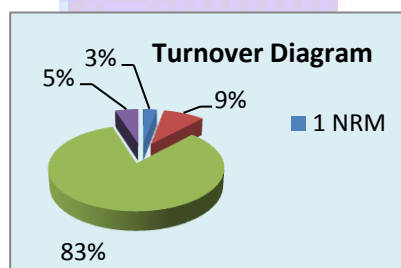
Financial Report

Alliance Nepal conducts financial audit every year and pays tax as per the rule of the Government of Nepal. The annual turnover of the year 2014 is highlighted below:

#	Sector/major components	Amount (NPR)
Natural Resource Management		
1	LI-BIRD/Multi stakeholder Forestry Programme (MSFP)	1,151,453.00
	NRM Total	1,151,453.00
Organizational Development and Institutional Strengthening (ODIS)/HRD/ID		
2	GIZ/ SUNAG: Institutional Development Plan of LDITA	1,456,800.00
3	SIRC- Organizational Assessment	83,186.00
4	Danish Institute for Parties and Democracy (DIPD) : JOMPOPS	946,762.00
5	Danish Institute for Parties and Democracy (DIPD) : Management support	1,023,726.00
6	SAHAMATI	28,750.00
	ODIS/HRD/ID Total	3,539,224.00
Technical and Vocational Education and Training (TVET)		
7	Emergency Peace Support Project (EPSP)	4,785,256.00
8	Helvetas Nepal- Employment Fund Secretariat	22,246,445.00
9	Enhance Vocational Education & Training Project (EVENT)	4,020,730.00
	TEVT Total	31,052,431.00
Training and Facilitation		
10	UNDP/Ministry of Finance	1,342,477.00
11	GIZ/ INCLUDE- INMAPS planning workshop	145,600.00
12	Mission East - ToT on Enterprise & Business Development Plan Development	297,950.00
	Training and Facilitation Total	1,786,027.00
	GRAND TOTAL	37,529,135.00

Summary of turnover

#	Major Components	Amount (NRS)	Percentage
1	NRM	1,151,453.00	3%
2	ODIS/HRD	3,684,824.00	9%
3	TVET	31,052,431.00	83%
4	Training and Facilitation	1,488,077.00	5%
		37,529,135.00	100%



NOTE: In the fiscal year 2070-71, Alliance Nepal paid institutional tax of NRs. 732,108/- and VAT amounting to NRs. 4,749,998/- to the Government of Nepal (GoN). These amounts are excluding the TDS from individuals against their income.